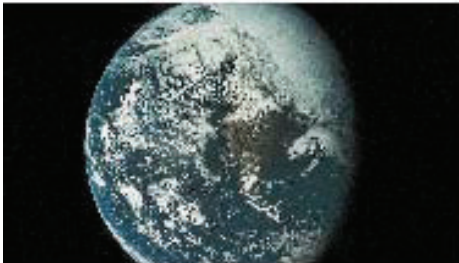


**EVO**

EFFICIENCY VALUATION ORGANIZATION



# **International Energy Efficiency Financing Protocol**

Standardized Concepts

Prepared by Efficiency Valuation Organization  
[www.evo-world.org](http://www.evo-world.org)

**April 2009**

EVO 40000 – 1: 2009

## TABLE OF CONTENTS

Table of Contents .....	i
Acknowledgements .....	ii
Preface .....	iv
1 Energy Efficiency Financing Needs and Opportunities .....	1
2 IEEFP Background.....	4
3 Energy Efficiency Stakeholders .....	7
4 The IEEFP and ESCOs.....	8
5 Magor Energy Efficiency Technologies .....	10
6 Energy Efficiency Financing.....	11
7 Energy Efficiency Financing Risks and Solutions.....	13
8 ESP Contracts .....	17
9 Investment Grade Audit .....	19
10 Measurement and Verification .....	21
11 Evaluation Tools.....	23
12 Abbreviations and Definitions.....	25
Appendices:	
A Project Examples .....	26
A.1 Hospital .....	26
A.2 Textile Mill.....	28
A.3 Steel Mill .....	30
A.4 Commercial Building.....	31
B Guarantee Mechanisms for LFIs .....	32
C Financing Structures.....	34
D Major Energy Efficiency Technologies .....	35
E Contract Samples .....	38
E.1 Energy Services Agreements (ESCOs).....	38
E.2 Construction Agreements (Contractors) .....	38
E.3 O&M Agreements (Contractors).....	38
E.4 M&V Agreements (Contractors).....	38
E.5 Energy Engineering Consulting Agreements (Consultants).....	38